
From: Mike Sheehy
To: Dalton Tomlinson
Sent: 12/28/2015 8:58:38 PM
Subject: RE: Medicare Donations Process

Yes it is good news however it is not like years before. We will now be required to reduce the 2016 budget by the \$30 million and not get any relief from the 2016 challenge because of the donation.



CNS

Mike Sheehy
Director, Brand Product Marketing
Teva CNS - West
Office: (913) 777-3319 Mobile: (816) 547-5055 Mike.Sheehy@tevapharm.com

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MAKING PEOPLE FEEL BETTER

GETTING
IT DONE
TOGETHER

CREATIVITY
WHERE IT
MATTERS

CARING

MAKING OUR
FAMILIES
PROUD

LEADING
THE WAY

OUR PURPOSE & VALUES

From: Dalton Tomlinson
Sent: Monday, December 28, 2015 10:17 AM
To: Mike Sheehy
Subject: RE: Medicare Donations Process

Good news! Thanks for the copy.

Best regards,



Dalton Tomlinson VP, CNS Marketing, NAm Specialty Medicines
Tel: 610-727-6432 Cell: 816-914-2755 Fax: +1-215-795-4273
Dalton.Tomlinson@tevapharm.com sip:Dalton.Tomlinson@tevapharm.com www.tevapharm.com

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From: Mike Sheehy
Sent: Monday, December 28, 2015 10:36 AM
To: Dalton Tomlinson
Subject: Fwd: Medicare Donations Process

Dalton:
You should have been copied on this.

Mike Sheehy
Teva CNS

Director, Brand Marketing
Mobile - (816) 547-5055

Begin forwarded message:

From: David Loughery <David.Loughery@tevapharm.com>
Date: December 28, 2015 at 9:15:27 AM CST
To: John Hassler <John.Hassler@tevapharm.com>, Tom Gawlick <Tom.Gawlick@tevapharm.com>, Mike Sheehy <Mike.Sheehy@tevapharm.com>, Alejandro Castro <Alejandro.Castro@tevapharm.com>
Cc: Larry Downey <Larry.Downey@tevapharm.com>, Laurie Thibodeau <Laurie.Thibodeau@tevapharm.com>
Subject: FW: Medicare Donations Process

Team,

Based upon some over performance this quarter, primarily in Pain sales and GTN favorability across NASM, we were able to gain approval yesterday to remit \$30M in donations this month. As you can see below, the payment will be made this week.


DL

From: Thomas Dimitropoulos
Sent: Monday, December 28, 2015 10:11 AM
To: David Loughery
Cc: Michael McCartin; Ancy Varghese
Subject: RE: Medicare Donations Process

Hi David,

We found documentation from last year. We are in the process of putting this through. We will send you confirmation when it is complete.

Regards,
Tom

	Thomas Dimitropoulos Director, North American Treasury Tel: (215) 591-8217 Fax: (215) 591-8806 Tom.Dimitropoulos@tevapharm.com sip: Thomas.Dimitropoulos@tevapharm.com www.tevapharm.com
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From: David Loughery
Sent: Monday, December 28, 2015 10:08 AM
To: Thomas Dimitropoulos
Cc: Michael McCartin; Ancy Varghese
Subject: RE: Medicare Donations Process

Tom,

Do you have everything that you need or is there more we can provide?

DL

From: Thomas Dimitropoulos
Sent: Monday, December 28, 2015 7:18 AM
To: David Loughery
Cc: Michael McCartin; Ancy Varghese
Subject: RE: Medicare Donations Process

Hi David,

Do you have a document from the charity with the wire instructions?

Thanks,
Tom

<< OLE Object: Picture (Device Independent Bitmap) >>	Thomas Dimitropoulos Director, North American Treasury Tel: (215) 591-8217 Fax: (215) 591-8806 Tom.Dimitropoulos@tevapharm.com sip:Thomas.Dimitropoulos@tevapharm.com www.tevapharm.com
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From: David Loughery
Sent: Sunday, December 27, 2015 2:11 PM
To: Eyal Desheh; Eti Mitrany; Rob Koremans
Cc: Larry Downey; Thomas Dimitropoulos; Michael McClellan; Laurie Thibodeau; Jonathan Kashub
Subject: FW: Medicare Donations Process

Eyal,

Please find attached a request for a \$30M donation payment to be made to assist MS patients with their co-pay. Based upon the size of this payment, I believe it may need approval from Erez as well. I have included US Treasury (Thomas) on this email and I made him aware last week that this might be a payment made in 2015.

DL

<< File: Copaxone Donation wire transfer.xlsx >>

From: Donna Faix
Sent: Friday, December 18, 2015 11:50 AM
To: David Loughery; Laurie Thibodeau; Alejandro Castro
Subject: RE: Medicare Donations Process

Dave,
This has been approved for \$35 million by Laurie Thibodeau, Senior Director, Corporate Social Responsibility and Denise Bradley, Sr. Vice President, Global Corporate Reputation.
Thanks!

<< OLE Object: Picture (Device Independent Bitmap) >>	Donna Faix Corporate & Social Responsibility Program Manager Tel: 215-591-3056 Fax: 215.591.8836 Donna.Faix@tevapharm.com sip:Donna.Faix@tevapharm.com www.tevapharm.com
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From: David Loughery
Sent: Friday, December 18, 2015 11:12 AM
To: Donna Faix; Laurie Thibodeau; Alejandro Castro
Subject: RE: Medicare Donations Process

Donna,

The money will be coming from Commercial for this. The question remains whether in 2015 or 2016. To what levels has this been approved?

DL

From: Donna Faix
Sent: Friday, December 18, 2015 11:11 AM
To: David Loughery; Laurie Thibodeau; Alejandro Castro
Subject: RE: Medicare Donations Process

Hi Dave,
Hope you are well. Please know that we have approved the \$35 million in our system for The Assistance Fund. Can you please confirm that the money is coming from the commercial budget for this request?
Thanks!

<< OLE Object: Picture (Device Independent Bitmap) >>	Donna Faix Corporate & Social Responsibility Program Manager Tel: 215-591-3056 Fax: 215.591.8836 Donna.Faix@tevapharm.com sip:Donna.Faix@tevapharm.com www.tevapharm.com
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From: David Loughery
Sent: Friday, December 18, 2015 10:56 AM
To: Laurie Thibodeau; Alejandro Castro
Cc: Donna Faix
Subject: RE: Medicare Donations Process

Alejandro,

Please complete the form you provided to include the information for The Assistance Fund (address, wire information, etc). Once completed, please send to Laurie and me. I will then coordinate with Mike to be able to provide to Eyal for approval should we be able.

DL

From: Laurie Thibodeau
Sent: Friday, December 18, 2015 10:53 AM
To: David Loughery; Alejandro Castro
Cc: Donna Faix
Subject: RE: Medicare Donations Process

Can you please resend – I did not get the attachment? My understanding is that this will be one wire transfer to one vendor – The Assistance Fund. I believe that there has been a similar donation at the end of each year the past several years.

We will approve for \$35 million in our system today so this will be ready to go from our end. I just want to confirm that you are handling the financial approvals and the wire transfer and that nothing else will be needed from us. If you do need anything from us just let me know. Thank you and happy holidays!

From: David Loughery
Sent: Friday, December 18, 2015 10:16 AM
To: Alejandro Castro; Laurie Thibodeau
Subject: RE: Medicare Donations Process

Laurie,

Attached is the routing for the proposed donations. We would only do MS. Is there more than one vendor that would be needed to reach the \$35M? Once we complete this, we should begin to gather approvals short of Eyal/Erez.

DL

From: Alejandro Castro
Sent: Friday, December 18, 2015 9:27 AM
To: David Loughery
Subject: RE: Medicare Donations Process

Dave,
Attached is the updated PAYMENT REQUEST FORM related to Medicare Donations.

I have updated the GL Account Coding to reflect changes in budget ownership.

- Information regarding Payee (Name, address, Bank Name, Routing #, Account Number) will need to be filled on a case by case.
- Other fields also need to be populated accordingly (Date Needed, amount, authorized signer, etc)

Please let me know if you have any questions

<< File: Copaxone Donation wire transfer.xlsx >>

Ale

Best regards,

	Alejandro Castro Associate Director, FP&A Tel: 913 777 3429 Cell: 913 689 0015 Alejandro.Castro@tevapharm.com www.tevapharm.com
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From: Rachel Svaty
Sent: Wednesday, September 23, 2015 5:05 PM
To: David Loughery; Alejandro Castro
Subject: FW: Medicare Donations Process

The Copaxone donation payment process has changed. Changes in Teva's policy have moved the ownership of the donation to Corporate Giving. I asked Ryan to schedule time with the Corporate Giving team (Laurie Thibodeau and Donna Faix) to make sure they understood what this meant. Since both of you are fairly new to this process, they are definitely new to it, and I'm leaving the group, I thought it would be best to document this process to ensure everyone knows what to do. J

See my email to Laurie below for the details. Let me know if you have any questions.

From: Rachel Svaty
Sent: Wednesday, September 23, 2015 4:59 PM
To: Laurie Thibodeau; Donna Faix
Cc: Jennifer Clark; Ryan Sloss
Subject: RE: Medicare Donations Process

Hi Laurie,

Thanks for meeting today to discuss the process to pay Copaxone donations. We didn't talk about it, but the Reslizumab team has budgeted for donations in their 2016 AOP as well. There will likely be activity related to both products; however, the Reslizumab donations are less than \$1M.

A question for you - Is it possible to code the donation to the Copaxone Marketing department? Or does the donation have to be coded to Corporate Responsibility?

To recap the Copaxone donation wire transfer process...

- Laurie/Donna to receive a request for Copaxone donations from The Assistance Fund
- Laurie/Donna to request the perspective of the Copaxone Marketing team (Mike Sheehy) and determine the Marketing budget available
- Laurie/Donna to work with Dave Loughery (NASM CFO) and Mike McClellan (GSM CFO) to determine the timing of payment. For example, Teva may pay a portion of the 2016 budgeted donations in the last few days of 2015.
- Laurie/Donna to give Roberta Diver (Accounts Payable) and Millie Spencer (Treasury) a heads up of the payment about a week prior to payment. Millie will ensure Teva has the cash available to make the payment, and Roberta will ensure the proper attention is given to making a timely wire transfer. Roberta can also advise to the last possible time you will need to notify her and achieve a same day wire transfer. She will need a completed wire transfer form and written documentation of approval at the appropriate approval authority level.
- Laurie/Donna to request approval of donation payment.
- Laurie/Donna to communicate to A/P and Treasury with copies of the wire transfer form and written documentation of the appropriate approval authority.

The rest of this email is reference information only...

Approval Authority Levels

\$0.5M Sr. Director

\$1M VP

\$5M SVP (Larry Downey in the past)

\$15M TEC members (Rob Koremans)

\$25M CFO (Eyal Desheh)

>\$25M CEO (Erez Vigodman)

*** I'm not sure if there is a point in which Board of Directors approval is necessary. Anna Khais or Roberta Diver can advise.

Wire Form:

The financial coding in this form will need to change.

<< File: Copaxone Donation wire transfer.xls >>

Sample approval escalation email:

<< Message: FW: Response requested: Approval for Copaxone donation payment >>

Sample A/P and Treasury heads up email:

<< Message: FW: Copaxone April Donation >>

Thanks,
Rachel

<< OLE Object: Picture (Device Independent Bitmap) >>	Rachel Svaty , Associate Director, Finance
	Tel: <u>(913) 777-3397</u> Cell: <u>(816)</u>
	<u>585-7753</u>
	<u>Rachel.Svaty@tevapharm.com</u>
	OP desk: 5F42

-----Original Appointment-----

From: Ryan Sloss

Sent: Monday, September 21, 2015 12:31 PM

To: Ryan Sloss; Jennifer Clark; Laurie Thibodeau; Donna Faix; Rachel Svaty

Subject: Medicare Donations Process

When: Wednesday, September 23, 2015 3:30 PM-4:00 PM (UTC-06:00) Central Time (US & Canada).

Where: <https://teva.globalmeet.com/RyanSloss>

[X]

[X]

Sorry, I meant to add a Global Meet to this meeting!!!

Hello everyone,

With the Medicare donations (related to Copaxone and Cinqair) moving out of Patient Solutions and into the Brand Marketing Budgets in 2016, we just wanted to have a quick discussion around the process for getting payments approved/processed.

Thanks!
Ryan

You're Invited.

You've been invited to a GlobalMeet® web meeting.

Have the